Conservation Service Provider Directory

Offered as part of the annual Conference sponsorship program, the Connecticut Land Conservation Council (CLCC) Conservation Service Provider Directory provides a list of businesses, consultants, contractors, and non-profits that have worked or have an interest in working with Connecticut land trusts. The listings in the Service Provider Directory are purchased by the service provider through the sponsorship program, with all proceeds helping to underwrite Conference expenses and generally supporting the work of CLCC.

Please note that while the following lists are offered to assist Connecticut’s land conservation community in searching out experienced providers of these services, they are not meant to be exhaustive of either the types of services or the providers available to the public. Important: Inclusion on a list is not an endorsement of any one or more of these service providers. We strongly recommend that before retaining the services of any service provider you ask for several references from land trusts and/or other organizations/individuals with whom they have worked.

We welcome your input on how we may improve upon this Directory. Land Trusts may refer a service provider or service providers may request to be listed by contacting CLCC Executive Director Amy B. Paterson at abpaterson@ctconservation.org.

(Listed in Alphabetical Order)

THE CONSERVE-A-NATION INSURANCE PROGRAM BY ALLIANT INSURANCE
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mmullee@alliant.com | www.alliant.com

When choosing an insurance partner, your organization’s objectives should be at the forefront of program design. The highly knowledgeable professionals at Alliant Insurance Services understand the specific risks for conservation organizations and have created a specialized program – Conserve-A-Nation® to provide the right insurance solution for your organization. Founded in 1994, the Conserve-A-Nation program is the country’s leading supplier of insurance for non-profit 501(c)(3) conservation organizations. The Conserve-A-Nation program offers broader coverages at highly desirable group rates and can be tailored to the specific needs of your organization.

ANNE PENNIMAN ASSOCIATES, LLC
Primary Contact: Anne Penniman
35 Pratt Street, #202
Essex, CT 06426
860-767-7540
info@annepenniman.com | www.annepenniman.com

Anne Penniman Associates LLC provides design and planning services for both public and private projects. We are deeply committed to enhancing site ecology and healing disturbed properties. We believe in team collaboration and can provide a broad range of products, from visioning proposals to invasive management plans and planting designs.

- Site Inventory
- Plant Community Assessment
- Visioning Plans for Community and Public Education
- Path Layout in Field and on Paper
- Invasive Management Plans
- Master Plans
- Habitat Enhancement Plans
- Pollinator Gardens
- Bird Friendly Planting
- Detailed Design Plans
- Parking Layout
- Team Coordination
- Field Supervision
BLUE EARTH COMPOST, INC.
Primary Contact: Samuel King
3580 Main Street
Hartford, CT 06120
860-266-7346
sam@blueearthcompost.com | www.blueearthcompost.com

Blue Earth Compost is a residential, commercial, and event food scrap collection service. In our view, food scraps are a valuable resource, not waste, and they don’t belong in landfills or incinerators.

*Residential:* We’ll come by to collect your scraps weekly or bi-weekly and deliver the finished product back to you 3 times a year. We make the whole process clean and easy. We also offer a two-week free trial. *Commercial:* We provide a clean, convenient, and cost-effective way for you to responsibly dispose of your food scraps. We offer totes and dumpster tipping and exchange services. *Events:* We can work with you to come up with solutions that will make your event low or no-waste. For your event, Blue Earth Compost provides customized waste stations, informative signage, and knowledgeable staff who educate attendees on how and why to sort their waste.

CAPITOL CONSULTING
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860-833-2198
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THE CONNECTICUT AUDUBON SOCIETY
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pcomins@ctaudubon.org | www.ctaudubon.org

The Connecticut Audubon Society conserves Connecticut’s environment through science-based education and advocacy focused on the state’s bird populations and habitats. Founded in 1898, Connecticut Audubon operates nature facilities in Fairfield, Milford, Glastonbury, Pomfret, Hampton, and Sherman, a center in Old Lyme, and an EcoTravel office in Essex.

CONNECTICUT RESOURCE CONSERVATION & DEVELOPMENT ENVIRONMENTAL REVIEW TEAM
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jдавies@ctrcd.org | www.ctrcd.org

Connecticut Resource Conservation & Development enhances our agriculture, natural resources, and economy by cultivating partnership-driven solutions for a diverse and resilient Connecticut. The goal of the Environmental Review Team (ERT) Program meet the challenges of conservation and development through knowledge of the land, by providing assistance to local land use decision makers. The ERT achieves this goal by providing assistance to all Connecticut municipalities and land trusts. Proposals for conservation and preservation are reviewed by multidisciplinary environmental study teams and land use assistance is provided in sustainable decision making and implementation through grant assistance and expert referral and round table meetings.
THE CONSERVATION FUND
LAND CONSERVATION LOAN PROGRAM
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rhall@conservationfund.org | www.conservationfund.org

Our loan program offers flexible financing as well as sustained and expert technical assistance to land trusts and other organizations aiming to protect key properties in their communities. Since our first loan in 1993, we’ve helped our partners achieve their conservation goals, providing more than $130 million in almost 250 loans to over 125 partners. Local conservationists have protected more than 110,000 acres across 34 states - lands valued at nearly $275 million - with funds from our continually revolving $50 million pool of loan capital. We are a land trust as well as a lender, investing in our shared conservation goals.

COOPER, WHITNEY & FRANCOIS
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New Haven, CT 06510-2049
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LFrancois@cooperwhitney.com | www.Cooperwhitney.com

Cooper, Whitney & Francois is a small but full service law firm. We recognize that every client has unique needs, requiring special legal solutions. For more than 30 years, the firm has represented landowners, land trusts, municipalities and corporate entities in land protection transactions, conservation restriction (easement) donations, bargain sales and purchases, and open space initiatives throughout Connecticut. Our attorneys have been there from the formation of non-profit corporations to the drafting and enforcement of conservation easements. The firm’s general civil practice allows the firm to view and tackle all facets of a land related matter, including closings, estate and succession planning, and probate. We have the experience of a large firm and the commitment to personal service that only a small firm can provide.

DANOSKY & ASSOCIATES, LLC
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Danosky & Associates, LLC has successfully guided diverse non-profit organizations, focusing on Board building, leadership development, strategic planning, fund-raising and tactical marketing – increasing the organizations’ stature, position and financial support in the community. Sharon Danosky is a BoardSource Certified Governance Trainer. In recent work with land trusts, we have guided strategic planning, increased fund-raising, facilitated land stewardship initiatives and acquisition criteria and assisted with development of Board policies. In addition, we are working with a Land Trust through the Accreditation process as well as merging two Land Trusts together. We are sought after presenters at local and national conferences including Land Trust Alliance Rally, BoardSource and facilitated a shared services initiative between several land trusts in Northern Fairfield County. (Services listed on the following page.)
• **Board Empowerment** (Sharon is a BoardSource Certified Governance Trainer) – We advise, guide and support you as your organization builds the strongest, most effective board and strategic direction.

• **Philanthropic Advancement** – We help you position your cause and create a culture where philanthropy thrives.

• **Financial Capacity** – Our experts will work with you to accelerate growth, lower risk, address capacity and ensure compliance.

• **Reputation & Crisis Management** – As a team we develop strategies to position your organization, secure support and further your initiatives.

• **Management Transformation** – Together we elevate your organization into one that maximizes your team and your resources.

• **On-Demand Workshops** – Workshops that allow you to learn what you need, when you need it through five professional development tracks; scheduled at your convenience.

• **LEAP (Leadership Equation for Aspiring Professional)** – LEAP is a flexible, multi-session program designed to help executive directors hone their leadership skills.

**FARM CREDIT EAST, ACA**
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240 South Road
Enfield, CT 06082
800-562-2235
keith.stechschulte@farmcrediteast.com | www.farmcrediteast.com

Specialized lender and financial services leader committed to Northeast agriculture, commercial fishing and forest products industries.

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**FITZGERALD & HALLIDAY**
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Hartford, CT 06103
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Azemba@fhiplan.com | www.fhiplan.com

Fitzgerald and Halliday has completed over 1,000 projects with a focus on environmental planning, from conceptual design development through compliance to permitting and ultimately construction. They couple regulatory expertise with detailed scientific knowledge to ensure that environmental factors are considered early in the planning process, and work diligently to balance regulatory needs and project goals. Their services include: NEPA & State environmental documentation, environmental permitting, wetland delineation & mitigation planning, listed species surveys & habitat assessments, and invasive species management planning.

**FLANAGAN ASSOCIATES**
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Kerin & Fazio, LLC is a real estate valuation and advisory firm dedicated to providing the highest quality appraisal services to our clients, focusing primarily on real estate located in Connecticut. Our professionals have a broad base of experience valuing all types of real estate, ranging from high-end retail, to hotels, to Fortune 100 headquarters. Chris Kerin, MAI CCIM is on the Appraisal Institute’s National Registry of Conservation Easement Appraisers. He has performed Yellow Book appraisals for Land Trusts and Municipalities throughout Connecticut. The managing members each have more than 25 years of experience in the Connecticut real estate market.

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Little Green Light is a complete fundraising and donor management software that helps you to simplify your fundraising tasks and grow your donor relationships. Our affordable, cloud-based software integrates with tools you already use, and lets you manage your data all in one place, accessible from anywhere. Our All-in-One software can manage:

- Donors
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Starting at just $39/mo, accounts include:
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- Unlimited users
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MANES CONSULTING, LLC
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With over two decades of experience in nonprofit service and degrees in law and public administration, Connie has worked with land trusts throughout New England to provide organizational assessment, strategic planning, policy development, grant writing and preparation for accreditation. Connie’s experience also includes special projects for the Land Trust Alliance and the Land Trust Accreditation Commission, as well as hands-on staff service as Executive Director of the Kent Land Trust and Manager at the Litchfield Hills Greenprint Collaborative. She chairs the Kent Conservation Commission and the CLCC Advisory Council. Connie brings a practical approach to land trust work, helping clients set and reach achievable goals to build lasting capacity.
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Meadow Site Services provides sub-contracted site services to landscape professionals, land trusts, and homeowners. We are equipment operators who look forward to working with you to create beautiful, open meadow spaces. We have a list of trusted meadow experts who can help make your vision a reality.

Services Include:

- Truax no-till seeding of meadows with forbs and grasses
- Mechanical invasive species removal
- Field mowing
- Tree clearing
- Stump grinding
- Site preparation – grading and drainage
- Hydro-seeding and mulching
- Aeration

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stewartappraisal@comcast.net
Environmental Studies and The Nature Conservancy of CT to help your organization identify, cultivate, solicit and close major gift donors.

Services listed on the following page.

SWCA ENVIRONMENTAL CONSULTANTS
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nvalentine@swca.com | www.swca.com

SWCA provides full-spectrum environmental services focused on planning, natural and cultural resource management, air quality, permitting, regulatory compliance, and climate change consulting. We are an employee-owned firm of scientists, planners, and technical specialists who combine scientific expertise with in-depth knowledge of permitting and compliance protocols to achieve technically sound, cost-effective solutions.

- Environmental permitting
- Ecological restoration
- Cultural resources
- Geospatial & information technologies
- Environmental planning
- Environmental compliance
- Air quality
- Landscape architecture
- Site assessment/remediation
- Water resources
  - Aquatic habitat and riverine restoration
  - Water resource assessment, modeling, management and, planning
- Natural resources
  - Threatened/endangered species surveys
  - Species recovery/habitat restoration

THE TRAIL BUILDING COMPANY, LLC
Primary Contact: Ben Collins
www.thetrailbuildingcompany.com

The Trail Building Company services the local and commercial real estate industry creating non-invasive hand built trails that last for decades. The Trail Building Company is equipped to fix or tackle any challenge a trail can have and creates easy trail access throughout your land.

THE TRUST FOR PUBLIC LAND
Primary Contact: Walker Holmes
101 Whitney Avenue, 2nd Floor
New Haven, CT 06510
203-777-7367
walker.holmes@tpl.org | www.tpl.org/our-work/Connecticut

The Trust for Public Land creates parks and protects land for people, ensuring healthy, livable communities for generations to come. We protect the places people care about and create close-to-home parks—particularly in and near cities, where 80% of Americans live. The Trust for Public Land creates parks and protects land for people, ensuring healthy, livable communities for generations to come. We protect the places people care about and create close-to-home parks—particularly in and near cities, where 80% of Americans live.

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Sarah Shrewsbury started Vineyard Consulting to help nonprofits start or enhance their major gift fundraising programs. Sarah applies her two decades of experience with organizations like Yale School of Forestry and Environmental Studies and The Nature Conservancy of CT to help your organization identify, cultivate, solicit and close major gift donors. (Services listed on the following page.)
- Create Campaign Plan & Timeline
- Train Board members re: The Major Gift Process
- Help create a list of, then research, potential major gift donors
- Create individualized cultivation strategies
- Prepare for donor meetings
- Edit marketing brochure, letters, proposals & correspondence
- Advise re: Cultivation Events & Gift Opportunities

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BDRS/MANAGEMENT PLANS

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Our Mission: The Connecticut Land Conservation Council advocates for land conservation, stewardship and funding, and works to ensure the long term strength and viability of the land conservation community.

Our Programs & Services: CLCC ensures that members of the Connecticut land conservation community have the support, services, and leadership they need to save special places from being lost forever. Programs and services include the following:

Technical Assistance
Providing direct support to build strong land trusts including ...

- Connecticut Land Trust Advancement Initiative: Growing Conservation & Stewardship Capacity by Building Stronger Land Trusts – providing technical assistance related to collaborative projects around communications & community engagement, stewardship, record keeping, regional mapping, strategic planning, shared services, and more.
- Consultations & Coaching – consultations and presentations with landowners, boards, and commissions on topics of interest.
- Connecticut Land Trust Listserv – for discussion of land conservation and land trust organizational questions.
- Conservation Service Provider Directory – compiled annually as part of our Conference sponsorship program.
- Land Trust Directory and Map – an up-to-date guide to Connecticut’s land trusts.
- Information Sharing – website, eNews, social media, and other communications for up-to-date news on conservation.

Training, Education, & Networking
Providing inspiration, education, and collaboration through programs including ...

- Annual Connecticut Land Conservation Conference – the largest conservation gathering and the only land trust convocation of its kind in Connecticut.
- Annual Focus Group Series – consultant-led roundtables for Connecticut land trust officers, board members, and committee chairs serving in a similar capacity in diverse land trusts from around the state.
- Facilitated Regional Roundtables, Land Trust Summits, and Retreats – peer-to-peer networking and topical discussions for land trust board members, staff, municipal land use commissioners, and other interested members of the conservation community.
- Model Conservation Easement and Associated Trainings – improving the knowledge, skills, and abilities of the drafters and users of conservation easements through a comprehensive training program built around CLCC’s Model Conservation Easement.
- #LoveYourCTLandTrust – monthly eNews featuring the work of Connecticut’s amazing land trusts.

Conservation Policy
Coordinating & leading the voice for land conservation in Hartford and Washington, D.C. ...

As a locally supported non-profit, CLCC coordinates and leads land trusts throughout the state to provide a strong and compelling voice for conservation. Together, we are continuing to engage land trusts and the broader conservation community in advocating for land conservation at the local, state, and federal levels through direct engagement, calls to action, lobby days, and policy workshops.

- Advocates for Land Preservation and Stewardship Program - grass-roots program for individuals and land conservation organizations that want to become more effective advocates.
- 2018 Regional Conservation Conversations - engaging legislators and the community by celebrating land trust projects funded by the Open Space & Watershed Land Acquisition Grant Program, Community Investment Act, and other state, federal, and local investments.