Conservation Service Providers Directory

Offered as part of the annual Conference sponsorship program, the Connecticut Land Conservation Council (CLCC) Conservation Service Provider Directory provides a list of businesses, consultants, contractors, and non-profits that have worked or have an interest in working with Connecticut land trusts. The listings in the Service Provider Directory are purchased by the service provider through the sponsorship program, with all proceeds helping to underwrite Conference expenses and generally supporting the work of CLCC.

Please note that while the following lists are offered to assist Connecticut’s land conservation community in searching out experienced providers of these services, they are not meant to be exhaustive of either the types of services or the providers available to the public.

Important: Inclusion on a list is not an endorsement of any one or more of these service providers. We strongly recommend that before retaining the services of any service provider you ask for several references from land trusts and/or other organizations/individuals with whom they have worked.

We welcome your input on how we may improve upon this Directory. Land Trusts may refer a service provider or service providers may request to be listed by contacting CLCC Executive Director Amy B. Paterson at abpaterson@ctconservation.org.

(Listed in Alphabetical Order)

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Our loan program offers flexible financing as well as sustained and expert technical assistance to land trusts and other organizations aiming to protect key properties in their communities. Since our first loan in 1993, we’ve helped our partners achieve their conservation goals, providing more than $130 million in almost 250 loans to over 125 partners. Local conservationists have protected more than 110,000 acres across 34 states - lands valued at nearly $275 million - with funds from our continually revolving $50 million pool of loan capital. We are a land trust as well as a lender, investing in our shared conservation goals.

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Cooper, Whitney & Francois is a small but full service law firm. We recognize that every client has unique needs, requiring special legal solutions. For more than 30 years, the firm has represented landowners, land trusts, municipalities and corporate entities in land protection transactions, conservation restriction (easement) donations, bargain sales and purchases, and open space initiatives throughout Connecticut. Our attorneys have been there from the formation of non-profit corporations to the drafting and enforcement of conservation easements. The firm’s general civil practice allows the firm to view and tackle all facets of a land related matter, including closings, estate and succession planning, and probate. We have the experience of a large firm and the commitment to personal service that only a small firm can provide.

Danosky & Associates, LLC has successfully guided diverse non-profit organizations, focusing on Board building, leadership development, strategic planning, fund-raising and tactical marketing -- increasing the organizations’ stature, position and financial support in the community. Sharon Danosky is a BoardSource Certified Governance Trainer. In recent work with land trusts, we have guided strategic planning, increased fund-raising, facilitated land stewardship initiatives and acquisition criteria and assisted with development of Board policies. In addition, we are working with a Land Trust through the Accreditation process as well as merging two Land Trusts together. We are sought after presenters at local and national conferences including Land Trust Alliance Rally, BoardSource and facilitated a shared services initiative between several land trusts in Northern Fairfield County.

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Kerin & Fazio, LLC is a real estate valuation and advisory firm dedicated to providing the highest quality appraisal services to our clients, focusing primarily on real estate located in Connecticut. Our professionals have a broad base of experience valuing all types of real estate, ranging from high-end retail, to hotels, to Fortune 100 headquarters. Chris Kerin, MAI is on the Appraisal Institute’s National Registry of Conservation Easement Appraisers. He has performed Yellow Book appraisals for Land Trusts and Municipalities through Connecticut. The managing members each have more than 25 years of experience in the Connecticut real estate market.

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With over 19 years of experience in nonprofit legal service and degrees in law and public administration, Connie has worked with more than 30 land trusts throughout New England and the Tri-State area, providing organizational assessment, strategic planning, policy development, grant writing and preparation for accreditation. Focusing exclusively in the area of land conservation since 2008, Connie’s experience also includes special projects for the Land Trust Alliance and the Land Trust Accreditation Commission, as well as hands-on staff service as Executive Director of the Kent Land Trust, and Manager at the 24-member Litchfield Hills Greenprint. She chairs the Kent Conservation Commission and is a member of the Connecticut Land Conservation Council Steering Committee, chairing its Training and Education Subcommittee. Connie brings a practical approach to land trust work, helping clients set and reach achievable goals to build lasting capacity.

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- Policy development
- Grantwriting
- Strategic planning
- Accreditation coaching

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Ted Keyes is a Wealth Management Advisor and PIA Program Portfolio Manager. He has been providing financial consulting services with Merrill Lynch since 1994. Ted specializes in working with business owners, corporate executives or virtually anyone with complex financial needs. Ted holds the Chartered Retirement Planning Counselor designation, CRPC. He received a BA in Economics from Boston College.
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